Included within this packet is our proposal broken down line item by line item for a complete view of the required costs and services needed. We have also included a color coded plan showing all of the areas covered by the proposal as well as what finish is in each room. All of this has been put together to provide the most accurate and comprehensive proposal for your project. We appreciate your business and the time you will spend reviewing and awarding this project.

We look forward to working together with you and thank you for the invitation to bid.

Lance A Sahady Jr
### Atlantic Floor Covering, Inc
21580 Atlantic Blvd. #100
Sterling, VA 20166
703-444-5811

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**Proposal #: 000734**
**Sale Date:** 02/02/2009
**Install Date:**
**Sales Rep:** Sahady, Lance
**Sales Rep:**

---

**SOLD TO**
Floor Covering Inc.  
21580 Atlantic Blvd #100  
Sterling  
VA  
20166  
703-444-5811  
Lance@AtlanticFC.com

**SHIPPED TO**
Floor Covering Inc.  
21580 Atlantic Blvd #100  
Sterling  
VA  
20166  
703-444-5811

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### MATERIALS

<table>
<thead>
<tr>
<th>Item Description</th>
<th>Quantity</th>
<th>Price</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>(1) Shaw Carpet</td>
<td>TBD</td>
<td>100.00 SqYd</td>
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<tr>
<td>Comments: Carpet 1 - Provide &amp; Install</td>
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<tr>
<td>(2) Mohawk Carpet</td>
<td>TBD</td>
<td>100.00 SqYd</td>
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<td>Comments: Carpet 2 - Provide &amp; Install</td>
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<tr>
<td>(3) Armstrong VCT</td>
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<td>Comments: VCT 1 - Provide &amp; Install w/ Minor Skimming</td>
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<tr>
<td>(4) Johnsonite 4&quot; Vinyl cove Coil 1/8&quot;</td>
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<td>480.00 LnFt</td>
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<td>Comments: Base 1 - Provide &amp; Install</td>
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<tr>
<td>(7) Johnsonite Vinyl Reducer</td>
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<td>Comments: Reducer - Provide &amp; Install</td>
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**Materials Subtotal:** $0.00

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### LABOR

<table>
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<tr>
<th>Item Description</th>
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<tbody>
<tr>
<td>(1) Carpet Commercial</td>
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<tr>
<td>(2) Carpet Commercial</td>
<td>100.00 SqYd</td>
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<tr>
<td>(3) Vinyl Tile</td>
<td>1000.00 SqFt</td>
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<tr>
<td>(4) Vinyl Regular</td>
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<tr>
<td>(5) Removal &amp; Haul</td>
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<td><strong>Demo Carpet - Labor Only</strong></td>
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<td>(6) Off Hours Carpet Labor</td>
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<tr>
<td><strong>Off Hours - Labor Only</strong></td>
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<tr>
<td>(7) Vinyl Regular</td>
<td>12.00 LnFt</td>
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</tbody>
</table>

**Labor Subtotal:** $0.00

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**Comments:**

| Subtotal: | $0.00 |
| Misc:     | $0.00 |
| Total:    | $0.00 |
| Payments: |       |
| Balance:  | $0.00 |
6 - Carpet - Durkan Rowe DC093 Monetary 688
3 - Carpet Tile - Lees Random Path UE643 Bronze Green 201
9 - Carpet Tile - Lees Colorbridge ST202 Cognac 514
12 - Carpet Tile - Lees Colorbridge ST202 Onyx 818
17 - Carpet Tile - TBD
7 - VCT - Mannington Designer Essentials #259 Olivia
15 - Cork or LVT - Figured as 1'x1' Tile
16 - Cork or LVT - Figured as 1'x1'
Cork or LVT Border Work
14 - Carpet Base - 4" bound
13 - Carpet Base - 4" Bound
VB - Base - Johnsonite 4" #63 Burnt Umber
Base - This is for Cork or LVT
Cpt / VCT Transition
Cpt / Cork or LVT Transition
Cpt / Existing Flooring Transition

Scale 1:640 (original drawing scale 1:96)
Deposit:
Manufacturers require a 50% deposit on all custom-made and/or special order materials prior to production. Atlantic Floor Covering, Inc will require our customer to prepay the deposit amount on these purchases. All residential orders are subject to a 50% deposit.

Special Considerations:
This proposal excludes any take-up of existing flooring, floor preparation, moving of furniture, attic stock, union labor, protecting of installed floorings, moisture testing, moisture remediation, and off hours work unless otherwise specifically stated on the proposal.

Terms and Conditions:
All floor preparation, including the removal of existing flooring is the responsibility of the General Contractor or Owner. If required, floor preparation will be on a time and material basis of $55 per man hour. Atlantic Floor Covering, Inc. can not guarantee any direct glue installation over an existing adhesive. Existing adhesive must be removed by the General Contractor or Owner, or by Atlantic Floor Covering, Inc. at an additional cost. All material quantities are subject to the acceptance of the seaming diagram submitted by Atlantic Floor Covering, Inc. Work shall be preformed during normal business hours. Any evening or weekend overtime required by the General Contractor or Owner to complete the job will be on a chargeable basis unless otherwise stated in the conditions of Atlantic Floor Covering, Inc.’s contract.

Areas to be completed should be free of all other trades people to insure proper installation. Persons not employed by Atlantic Floor Covering, Inc. stepping or working on floorings less than 24-48 hours after installation, causing shifting of tiles or bubbles, will be responsible for time incurred to repair the work to satisfactory conditions.

Atlantic Floor Covering, Inc. is not responsible for damage to walls, doors, chipped or cracked molding which occurs during the normal installation of the flooring. Extra work or service not specified or known at the date of acceptance hereof will be at an additional charge. At no charge to Atlantic Floor Covering, Inc. our employee’s or personnel must have access to elevators. All materials will remain the property of Atlantic Floor Covering, Inc. until full payment is made and must not be moved without the written consent of Atlantic Floor Covering, Inc. Atlantic Floor Covering, Inc. is not responsible for any latent conditions relative to the installations. Unless stated otherwise, all materials are first quality and all labor is guaranteed for one year from the date of installation. Seams are made to hold the materials together and maintain their structural integrity. Accordingly, Atlantic Floor Covering, Inc. can not guarantee the invisibility of any seam. Atlantic Floor Covering, Inc. will however make every effort possible to make the seams inconspicuous.

The total shown on the contract is the net contract price with the appropriate use or sales taxes included.

This proposal to furnish material and/or installation of such material is subject to availability of material and is subject to acceptance by the company. Any delays caused by manufacturers producing and/or shipping products will not result in penalties to be paid by Atlantic Floor Covering, Inc. Purchaser agrees that balances not paid in accordance with this contract are subject to a 1 1/2% service charge per month (18% APR). In the event of default of payment hereof, for any reason, the Purchaser agrees to pay all costs of collection together with attorney fees of 15% if litigation is initiated to enforce collection. Atlantic Floor Covering, Inc. expressly warrants that all labor and workmanship, except as stated elsewhere in the terms and conditions, which prove defective in normal use or wear, will at the option of Atlantic Floor Covering, Inc. repair or replace such condition within one (1) year period from date of installation. Purchaser must notify Atlantic Floor Covering, Inc. in writing within five days of discovery of any such defect and must allow Atlantic Floor Covering, Inc. a reasonable amount of time in which to act on such complaint subsequent to notification by the Purchaser. This proposal assumes that the areas specified are not occupied, unless otherwise noted here. There will be a charge for furniture removal, take-up of existing flooring, floor preparation, and/or padding.

This proposal expires 30 days from date of issue.
If you have any questions or concerns please do not hesitate to contact me at (703) 444-5811.
Upon acceptance of this bid, Please sign and return one (1) complete copy to this office.

Sincerely,

Date of Acceptance

Name(Please Print)

Signature

Lance A Sahady Jr